



## Leadership for Legacy

By Gabrielle K. Gabrielli, Ph.D.



*"A leader is best when people barely know he exists, when his work is done, his aim fulfilled, they will say: we did it ourselves." - Lao Tzu*

*"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others." - Jack Welch*

*"You manage things; you lead people." - Rear Admiral Grace Murray Hopper*

John C. Maxwell's Four Elements to Achieve REAL Success:

- Relationships
- Equipping
- Attitude
- Leadership

Jack Welch's Six Rules For Successful Leadership

1. Control your destiny, or someone else will.
2. Face reality as it is, not as it was or as you wish it were.
3. Be candid with everyone.
4. Don't manage, lead.
5. Change before you have to.
6. If you don't have a competitive advantage, don't compete.

### Nine Tips from Mark Twain to Live an Awesome Life

1. Approve of yourself.
2. Your limitations may just be in your mind.
3. Lighten up and have some fun.
4. Let go of anger.
5. Release yourself from entitlement.
6. If you're taking a different path, prepare for reactions.
7. Keep your focus steadily on what you want.
8. Don't focus so much on making yourself feel good.
9. Do what you want to do.

**Determine Your Leadership Legacy Today.** In one sentence, how would you like people to summarize you? \_\_\_\_\_

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# Leadership Workshop Notes



Gabrielle K. Gabrielli, Ph.D., Maxwell certified speaker, teacher, and coach  
The 15 Invaluable Laws of Growth: Live Them and Reach Your Potential  
By John C. Maxwell

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**The Law of Modeling** - It's Hard to Improve When You Have No One Else but Yourself to Follow

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**The Law of the Mirror** - You Must See Value in Yourself to Add Value to Yourself

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**The Law of Contribution** - Growing Yourself Enables You to Grow Others

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**The Law of the Rubber Band** - Growth Stops When You Lose the Tension Between Where You Are and Where You Could Be

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**The Law of Curiosity** - Growth Is Stimulated by Asking Why

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**The Law of Tradeoffs** - You Have to Give Up to Grow Up

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## Actionable Items

What can I do today to apply what I have learned to strategically position myself for success?

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