

By Gabrielle K. Gabrielli, Ph.D.



"A leader is best when people barely know he exists, when his work is done, his aim fulfilled, they will say: we did it ourselves." - Lao Tzu

"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others." - Jack Welch

"You manage things; you lead people." - Rear Admiral Grace Murray Hopper

John C. Maxwell's Four Elements to Achieve REAL Success:

- Relationships
- > Equipping
- > Attitude
- Leadership

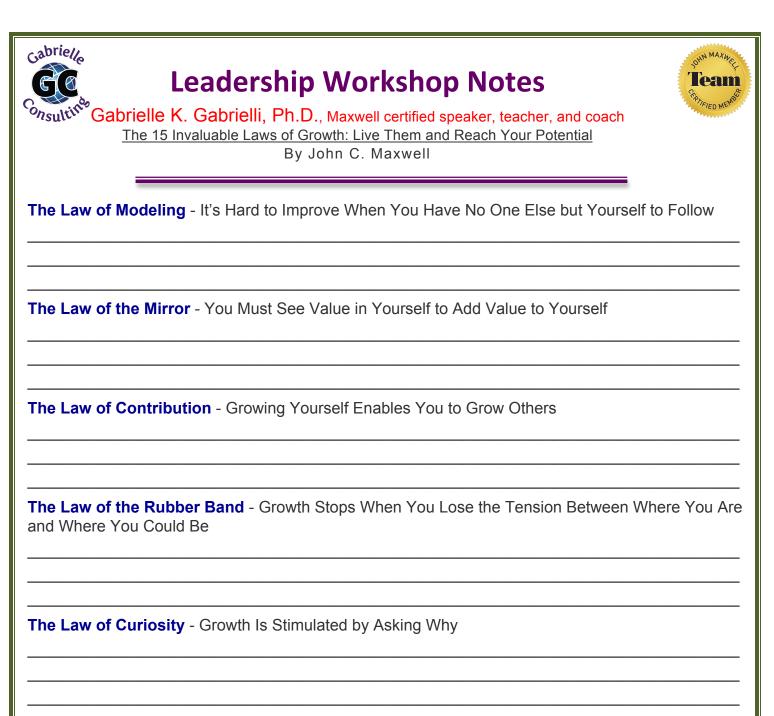
Jack Welch's Six Rules For Successful Leadership

- 1. Control your destiny, or someone else will.
- 2. Face reality as it is, not as it was or as you wish it were.
- 3. Be candid with everyone.
- 4. Don't manage, lead.
- 5. Change before you have to.
- 6. If you don't have a competitive advantage, don't compete.

Nine Tips from Mark Twain to Live an Awesome Life



Determine Your Leadership Legacy Today. In one sentence, how would you like people to summarize you?



The Law of Tradeoffs - You Have to Give Up to Grow Up

Actionable Items

What can I do today to apply what I have learned to strategically position myself for success?

Your session website: <u>http://gabrielleconsulting.com/jmileadership2013</u> For questions, contact <u>gabrielle@gabrielleconsulting.com</u>.